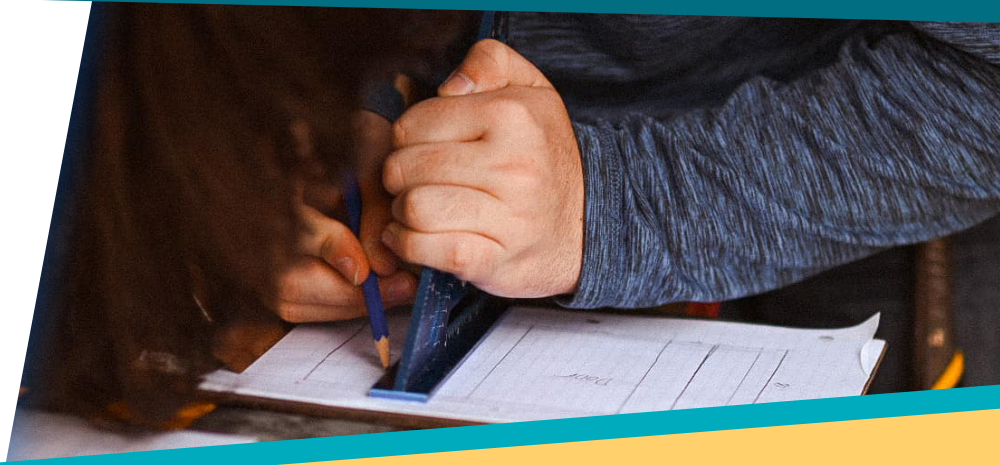


400 WILKES

ANNUAL REPORT 2023



An equal opportunity organization committed to a diverse workforce.

JOB POINT
400 Wilkes Blvd | Columbia, MO 65201
jobpoint.org | (573) 474-8560

Look at all of the amazing things YOU made possible in Fiscal Year 2023 (October 2022 - September 2023). The triumphs and successes that we have had the pleasure of witnessing are made possible because of friends like you. It takes a village to create a pathway for change in a person's life and we are so glad that you are a part of our village.

Our co-volunteering project with **Missouri River Relief** returned in October 2022 for another great partnership with YouthBuild groups from St. Joseph & St. Louis. Teams cleaned up the river, learned how to fish, and created their own art to take home.

Job Point launched the first Halloween Block Party in October 2022, it returned again in 2023 - as a collaboration of community organizations in the First Ward.

Thom Lutz, Job Point's Education instructor was honored in December 2022 with the Sherman Brown Award by the Columbia Missourian.

Our Warehouse Program officially launched, partnering with local businesses to provide sought after training and internships.

Through our affordable housing program in partnership with the **City of Columbia**, students completed the construction of two homes at 1101 & 1103 N. 8th St. **One home sold in December 2022 to an income-eligible buyer with down payment assistance. The other home is poised to sell in 2024.**

We secured a contract with **Department of Mental Health for Benefits Planning Services** to help individuals who receive cash benefits through Social Security Administration to understand how to best navigate the complicated system.

The **Missouri Dept of Mental Health and US Dept of Labor conducted site reviews with outstanding results of each review.**

Students built benches, picnic tables and dog houses and donated them to other local non-profit organizations.

John Scalise was honored by the **Missouri Rehabilitation Association as Administrator of the Year.**

Rising high school juniors and seniors who have disabilities participated in a **Summer Work Experience** for six weeks at **C&R Market** in Boonville, **Randolph Area YMCA** in Moberly and **Level Up** in Columbia.

Job Point was approved for a renewal of our federal YouthBuild grant.

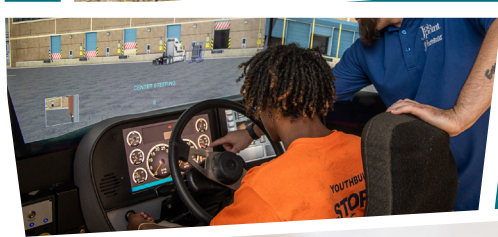
Jerrell Morton, Director of YouthBuild, was selected for **COMO Magazine's 20 under 40 Award in early 2023.**

YouthBuild staff and students embarked on trips to Enid, OK, to serve alongside their local YouthBuild and Tulsa, OK, to explore the history and significance of Black Wall Street.

Job Point brought CNA training to Callaway County for the first time.

Special thanks to the following foundations for their significant support:

- **AmerenCares Foundation**
- **A.P. Green Foundation**
- **Boone County Community Trust**
- **Boone Electric Cooperative Foundation**
- **Veterans United Foundation**



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PEOPLE SERVED

90%

OF ADULT JOB SEEKERS MAINTAINED EMPLOYMENT FOR AT LEAST 90 DAYS

97%

OF CUSTOMERS WERE SATISFIED WITH SERVICES RECEIVED

\$15.80/HR

AVERAGE WAGE

PROGRAMS & SERVICES



COMMUNITY HOUSING DEVELOPMENT

With assistance from the City of Columbia, Job Point students construct new homes for sale to income-eligible individuals and families, helping rectify the affordable housing deficit in the city. Participants also assist other community organizations with construction projects.

EMPLOYMENT SERVICES

We equip candidates with the tools they need for a successful job search. Our advisors provide individualized services to help job seekers find their best match. We help them evaluate their interests, skills and experiences and match that to employer needs. Once employment is secured, follow-up support is provided as needed to ensure they keep the job or advance their career.

EMPLOYMENT SERVICES WITH SUPPORTS

Assists individuals with significant disabilities in identifying appropriate work goals as well as securing and successfully retaining employment. Ongoing support is provided with job tryouts, work readiness, development of employment opportunities, job coaching and long-term follow-up services.

SKILLS TRAINING & CERTIFICATE COURSES

Prepares individuals for employment in a specific field. Our current courses include:

- Office Technology
- Office Support Specialist
- Retail Sales
- Carpentry
- Heating, Ventilation, & Air Conditioning
- Highway/Heavy Construction
- Warehousing
- Certified Nursing Assistant

YOUTHBUILD

Assists disadvantaged youths in advancing educational levels, obtaining construction skills, developing leadership abilities, and eventually advancing towards high growth, high demand occupations. YouthBuild students build affordable housing in our community's most impoverished neighborhoods and participate in service learning activities.

INTEGRITY
ABLE & ADAPTABLE
COLLABORATIVE SPIRIT
CLARITY IN COMMUNICATIONS
EXCELLENCE IN CUSTOMER SERVICE



STAY HUMBLE STAY THE COURSE

Sedrick Lewis, Award of Excellence Winner

Sedrick says this leg of his journey actually began before he came to Job Point, when he was in 9th grade.

He had been struggling in school and decided to walk away. He didn't feel like he was getting what he wanted out of school, so he was done with it.

He describes himself back then as a "troubled youth," full of pride and a sense of invincibility, which eventually led to getting into trouble with the law and landing himself in the Juvenile Justice Center.

Being there was hard on the young man, but it was a pivotal moment for him. That's when he first learned about Job Point.

"I didn't know a thing about the program, but folks said it was a good place, so I decided to check it out," Sedrick said.

That's when things seemed like they were starting to turn around for him.

Sedrick enrolled in Job Point's YouthBuild program in 2019 at the age of 17. Over the next few months, he worked diligently on his studies and building his construction skills.

In March 2020, he graduated with his HiSET (High School Equivalency) and his construction certificate. He immediately enrolled in Job Point's

Highway Heavy Construction program to continue his studies.

Sedrick sailed through the self-paced program, confident about his future prospects and when he finished, he quickly found a job in highway construction.

Things were really starting to look up for him. He loved his job and life was good.

Then, Sedrick made a choice to revisit some of his old habits and it cost him dearly. In an instant all of the momentum was gone.

He was back where he started, in trouble at work, suddenly without a job and at one point, with nowhere to go – even storing some of his belongings in his car at Job Point for a short time.

All was not lost, however.

Using the skills that he had acquired and tapping back into the support system he had at Job Point, he was able to pivot into a different career path as he got himself back on his feet.

"I built log cabins for almost two years," Sedrick said. "Then I found myself back, knocking on the door at Job Point."

This time, it was 2023 and Sedrick had a vision. He wanted to get his

Commercial Driver's License and leverage that to get back into the highway heavy construction business.

Always a quick learner, Sedrick passed his driving tests and earned his CDL in April 2023. He started with Emery Sapp and Sons in May 2023.

"I love my job. Every day is a new learning opportunity," Sedrick said. "Summers are long and hard, but the work is good."

As he gets ready to start the spring construction season, he says he is looking forward to getting back out there and learning everything he can in hopes that someday, he'll be able to advance in his career as a foreman or superintendent.

With a family of his own to support, Sedrick is eager to earn a living and be a good example for his young son.

"Sedrick first came here when he was only 17," Travis Kroner, Senior Construction Instructor, said. "It has been a great privilege to watch him grow up into the impressive young man he has become."

STATEMENT OF FINANCIAL POSITION FISCAL YEAR 2023

ASSETS	
CURRENT ASSETS	639,755
NET FIXED ASSETS	1,303,933
INTANGIBLE ASSETS	19,271
OPERATING LEASE RIGHT-OF-USE ASSET	144,258
FINANCE LEASE RIGHT-OF-USE ASSET	907
TOTAL ASSETS	2,108,124
LIABILITIES	
CURRENT LIABILITIES	492,770
NON-CURRENT CAPITAL LEASE PAYABLE	0
NON-CURRENT OPERATING LEASE LIABILITY	61,629
TOTAL LIABILITIES	554,399
NET ASSETS	
TEMPORARILY RESTRICTED	72,159
UNRESTRICTED	1,481,566
TOTAL NET ASSETS	1,553,725
TOTAL NET ASSETS & LIABILITIES	2,108,124

STATEMENT OF ACTIVITIES FISCAL YEAR 2023

SUPPORT & REVENUE	
GRANTS & CONTRACTS	1,525,803
SERVICE FEES EARNED	672,977
CONTRIBUTIONS	418,957
HOUSE SALES, NET OF RELATED COSTS	(149,049)
OTHER INCOME	15,518
TOTAL SUPPORT & REVENUE	2,484,206
EXPENDITURES	
CLIENT SERVICES	2,261,181
DEVELOPMENT	186,274
ADMINISTRATION	164,834
TOTAL EXPENSES	2,612,289

GINA'S SPECIAL BRAND OF KINDNESS

If there is one thing that Gina loves most about working, it's the people. When she came to Job Point, she asked Advisor, Ranjana Hans, for help with finding a job that would allow her to continue to work with people directly.

Gina is a friendly and outgoing woman, who has spent her career building relationships with customers.

In her job with University of Missouri Health Care, she found that opportunity.

"Most days, I'm busy helping patients that are being discharged, but that's a good thing! It means they get to go home and I like to be a part of that," she said.

She has the opportunity to meet patients and gift them with her special brand of kindness and hospitality, every day - allowing her to continue to do what she loves: spend time building relationships with people.



Gina McGuire
Award of Excellence Nominee

BREAKING OUT OF HIS SHELL

Tyler Anderson
Award of Excellence Winner



Although Tyler is not originally from Mid-Missouri, he says that since he's arrived, he's really grown up here.

"My mom and I moved here for better opportunities. I wasn't having a great time in school out in Las Vegas, where we are from," he says. "We hoped that by moving here, I could finish my education and we could find something better for our family."

And that's exactly what he did.

When Tyler enrolled in Job Point's YouthBuild, he did not have a whole lot going for him.

He had no motivation, no diploma, no driver's license and no job experience.

He was shy, barely spoke to anyone and spent a lot of time tucked tightly into his shell.

"I was really shy. I kept my hood up and I didn't want to talk to anyone," Tyler said. "I looked down a lot."

But that changed as his instructors, notably, Mr. Thom Lutz, Job Point's Education Instructor at the time, helped him find confidence, a sense of self and purpose. They also helped him achieve something he wasn't sure he would be able to do: pass his HiSET tests and earn his high school equivalency.

He graduated in December 2022 earning both his high school equivalency certificate and his certification in carpentry from Job Point's YouthBuild program.

Initially, he had hoped to continue working toward higher education, but made the decision to go to work so that he could help on the home front.

"My family means so much to me," Tyler said, "I wanted to do what I could to help my mom and my grandma."

To fulfill this goal, Tyler worked with Carrie Brown, YouthBuild Manager at Job Point, to start looking for a job that would have decent pay and benefits that would allow him to provide for himself and support his family, too.

He found that opportunity at Petro Mart on Highway 63 and Grindstone, where he has worked diligently for more than a year.

Tyler primarily works the overnight shifts, starting just after the sun has set through right before the sun starts to rise. Yet, even working hours that most would dread, he just shrugs and smiles.

"You get to meet a lot of people, especially on the

overnight shifts. You get to know people who come regularly and see some things," Tyler said.

Eventually, Tyler says, he would like to continue his education and work toward the next phase in his career, but for right now, he's where he needs to be to help his family get back on their feet after a fire destroyed their home.

"We lost everything," Tyler said. "We're working to get what we need to get back into our own place," he said. "We are almost there."

Tyler is thankful for the opportunities that he has had since coming to Mid-Missouri. He says his time at Job Point YouthBuild helped prepare him for not only going into the workforce, but for dealing with the many challenges that life presents.

From hiding in his hoodie, to confronting life head-on, Tyler has successfully broken out of his shell.

THANK YOU

TO OUR AMAZING FY23 BUSINESS PARTNERS!

From large corporations to small start-ups, we are proud to partner with these incredible companies. Just like finding the right job can change your life, so too can finding the right employees. We applaud these businesses for choosing to see the potential of our job seekers and giving them a chance at employment and a better life.

44 Stone Public House
ACT
All Cats N Dogs
Amazon
Aspire Senior Living of Moberly
Asplundh
Atkins
Autozone
Boone Health
Bratcher's Market
Brookdale Senior Living
C&R Market
CenterPointe
City of Columbia
Columbia Environmental
Research Center
Columbia Landcare
Columbia Public Schools
COMO Smoke and Fire
Con-Ag/Columbia Redi Mix
Copies, Etc
Culver's
Emery Sapp & Sons, Inc
Environmental Dynamics
International
Eurofins Biopharma Products
First Tier Construction
Goodwill Retail Store - Moberly
IHOP
Jackson Hewitt Tax Service
JG Paints
Job Point
Lennertson Sample Company
Local 36 Sheet Metal Workers
McCormick Concrete
& Foundation
McDonald's
Missouri Orthopedic Institute
Missouri Women's
Business Center

Northwest Missouri Psychiatric
Rehabilitation Center
OATS Transit
Otscon
Palen Music Center
Panda Express
Parkside Manor
People Ready
Pizza Hut
Petro-Mart
Professional Contractors
& Engineers, Inc
Right At Home
Schnucks
Shiftkey
SiFox
Southhampton Place
Super 8
Suya Spot
Swift Prepared Foods
Texas Roadhouse
The Neighborhoods
Tradesmen International
TruGreen
University of Missouri
University of Missouri
Thompson Center for Autism
and Neurodevelopment
University of Missouri
Campus Dining Services
University of Missouri
Health Care
University of Missouri SOS
Vessell Bridges Murphy
Law Offices
Walmart
Walmart-Boonville
Walmart-Moberly
Westbury Living Center

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VISION

To unleash human potential by creating life changing solutions for personal fulfillment and economic independence.

MISSION

Job Point promotes the abilities of individuals seeking employment through innovative training, education and business partnership, enriching the communities where we work and live.

IMAGE

Job Point is mid-Missouri's premier employment center and community development corporation. Since 1965, we have been linking people and jobs.

BREAKING DOWN BARRIERS

Ethan Taylor, Award of Excellence Nominee

When Ethan was just a toddler, he was diagnosed with a multitude of labels - labels that presumed to describe the way his life would go and what he would be capable of.

But from the very beginning, Ethan and his family decided not to listen.

"We decided that we would not raise him with a predetermined idea about what he couldn't or shouldn't do," his mother, Ivy Taylor, said.

With daily reminders that he **COULD** do whatever he put his mind toward, and constant love and encouragement, Ethan continued to grow and develop into a young man.

Although it had once been said that he would never run, ride a bike or be able to participate in the classroom with his peers, he proved this to be false.

In high school, he worked hard to keep his grades up and stay active in a variety of extra-curricular activities, including Karate and JROTC.

It was during this time that he first enrolled in services with Job Point in Moberly, MO.

Even before he graduated high school, he was determined to find a job and he turned to Becky Roe, Employment Services Coordinator at Job Point, for support with that goal.

Ethan has always loved cars and working on them. He was willing to try a lot of different career paths, but his dream was to be a mechanic.

As a high school student with no job history, Becky and Ethan had their work cut out for them, but they found a great opportunity in the Automotive Department at the Moberly Walmart.

There was just one problem, he didn't have a high school diploma, yet.

So, instead of starting as an automotive technician, Walmart offered him a job in another department - until he graduated.

Which he did May 2023 with a 3.2 GPA!

After starting with the Automotive Department, Ethan shared that he was so happy. He loved his job. He worked full time, never called in and often covered shifts for others.

Ethan is a reliable and determined young man who genuinely loves spending time working on cars and helping others.

He hopes that he can leverage the things he's learned to help propel his career forward and continue to defy the odds.

LET'S CONNECT

Come see us at:

Job Point Headquarters
400 Wilkes Boulevard
Columbia MO 65201

Visit us online at:

jobpoint.org

Join the conversation at



GET INVOLVED

GET HIRED

We are here to help you find the job you've been searching for and learn how to keep it.

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Train for your dream job!
Visit jobpoint.org/train-for-a-job

VOLUNTEER

We are always looking for volunteers to help our students and job seekers!

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