



2022 ANNUAL REPORT



An equal opportunity organization committed to a diverse workforce.

JOB POINT
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Look at all of the amazing things YOU made possible in Fiscal Year 2022 (October 2021 - September 2022). The triumphs and successes that we have had the pleasure of witnessing are made possible because of friends like you. It takes a village to create a pathway for change in a person's life and we are so glad that you are a part of our village.

After pausing due to Covid-19, our co-volunteering project with **Missouri River Relief** resumed with great success in October 2021. YouthBuild and skills students helped clean up the river, learned how to fish, and painted a mural of the river.

A formal partnership was established with **Moberly Area Community College** to provide Adult Education and Literacy services at Job Point in January 2022.

Through our affordable housing program in partnership with the **City of Columbia**, students **built a home at #9 Third Ave.** which sold in November 2021 to an income-eligible buyer with down payment assistance. **Students began construction at 1101 and 1103 N 8th St. in the Cullimore Cottages community.**

Through Missouri Neighborhood Assistance Program (NAP) tax credits **Coil Construction** completed bathroom renovations and generously donated a majority of the work as an in-kind contribution. All HVAC units were replaced. Ceiling tiles and energy efficient lighting fixtures were also installed. THANK YOU to all of our

donors for making these much needed upgrades happen! !

Our triennial accreditation survey, completed in July by CARF, the international accrediting body, resulted in the best possible outcome, **a three-year renewal.**

A Memorandum of Understanding was implemented with **Boone County Juvenile Justice Center** in May 2022 to **provide job related training and preparation for High School Equivalent Testing (HiSET).**

A new pilot program, **Columbia Builds Youth,** was launched in partnership with **Columbia Public and Southern Boone Schools** for students who have not thrived in the traditional high school environment and were identified as not likely to graduate. **Students attend programming at Job Point to earn credits toward their high school diploma.**

Rising high school seniors who have disabilities participated in a **Summer Work Experience** for six weeks at **C&R Market** in Boonville, **Randolph Area YMCA** in Moberly and **Level Up** in Columbia.

Job Point received an award for **Photo of the Year from YouthBuild USA.**

Through funding from the City of Columbia, Job Point was able to purchase a Commercial Drivers License (CDL) simulator.

Columbia Cosmopolitan Luncheon Club, our founders, approved a major gift for our **C.N.A. Program.**

Veterans United Foundation made a significant gift toward our affordable housing program in July 2022.

Jerrell Morton, YouthBuild Director, won the **Impact CoMo Most Impactful Staff Member of the year.** He also joined the Central Region Workforce Development Board (CWDB), and was invited to sit on an international advisory committee for YouthBuild.



235
PEOPLE SERVED

84%
OF ADULT JOB SEEKERS
MAINTAINED EMPLOYMENT
FOR AT LEAST 90 DAYS

99%
OF CUSTOMERS WERE
SATISFIED WITH SERVICES
RECEIVED

\$13.82/HR
AVERAGE WAGE

PROGRAMS & SERVICES



COMMUNITY HOUSING DEVELOPMENT

With assistance from the City of Columbia, Job Point students construct new homes for sale to income-eligible individuals and families, helping rectify the affordable housing deficit in the city. Participants also assist other community organizations with home construction and remodeling.

EMPLOYMENT SERVICES

We equip candidates with the tools they need for a successful job search. Our advisors provide individualized services to help job seekers find their best match. We help them evaluate their interests, skills and experiences and match that to employer needs. Once employment is secured, follow-up support is provided as needed to ensure they keep the job or find a better one, if things aren't quite the right fit after all.

EMPLOYMENT SERVICES WITH SUPPORTS

Assists individuals with significant disabilities in identifying appropriate work goals as well as securing and successfully retaining employment. Ongoing support is provided with job tryouts, work readiness, development of employment opportunities, job coaching and long-term follow-up services.

SKILLS TRAINING & CERTIFICATE COURSES

Prepares individuals for employment in a specific field. Our current courses include:

- Office Technology
- Office Support Specialist
- Retail Sales
- Carpentry
- Highway/Heavy Construction
- Warehousing (COMING SOON!)
- Certified Nursing Assistant

YOUTHBUILD

Assists disadvantaged youths in advancing educational levels, obtaining construction skills, developing leadership abilities, and eventually advancing towards high growth, high demand occupations. YouthBuild students build affordable housing in our community's most impoverished neighborhoods and participate in service learning activities.

COLUMBIA BUILDS YOUTH

Students participating in the Columbia Builds Youth program will have the opportunity to earn their high school diploma and be eligible to walk with their graduating class if they complete all of their assigned tasks prior to graduation that year.

INTEGRITY
ABLE & ADAPTABLE
COLLABORATIVE SPIRIT
CLARITY IN COMMUNICATIONS
EXCELLENCE IN CUSTOMER SERVICE



AMBITION AS BIG AS HER DREAMS

Mary Hall, Award of Excellence Winner

People come to Job Point for many reasons, but for most, it starts with a feeling that something has to change.

From that place of readiness, a sense of purpose emerges; as it blossoms, a dream takes shape. Once that person is ready to pursue their dreams with purpose, nothing can stop them.

That is what happened for Award of Excellence recipient, Mary Hall.

Many barriers were standing in her path, but she was ready to take a leap of faith. **Something had to change.**

Mary was still emerging from a dark place when she enrolled in Job Point's Job Readiness Training course. The vague memory of a dream floated in the back of her mind, but most of her attention was focused on surviving – not just for herself – but for her daughter.

"Rance's class was powerful," Mary said. "He really encouraged me to set my sights higher and keep putting in the work to get there."

Mary's dream is to become a lawyer, but after several attempts at getting closer to that dream, she felt further away from it than ever. She had accrued a lot of student loan debt trying to learn the skills she needed to just get her foot in the door – but no one would even open the door.

"I wasn't getting hired anywhere I applied," Mary said. "I couldn't even get an interview."

Then she learned about Job Point's Legal Office Administration course – which included a paid internship!

Mary enrolled in the program and qualified for funding support that covered most of the cost of her studies – removing one of the major hurdles that stood between her and her dream career.

"Your drive has to be as big as your dreams," Mary said, reflecting on how hard she worked to pass all of her classes and earn the certifications that helped change the trajectory of her career forever.

Once she passed her last test, Tania Cook, Job Point's Skills Training Coordinator, helped arrange an interview with a local law firm for a possible internship.

Mary nailed her interview and earned the internship at Eng & Woods. Her dreams suddenly started to seem possible again.

"It really helped me see firsthand the world I thought I wanted to get into. We talked about my vision and what kind of law I should focus on to get there," Mary said. "It helped reinforce that, yes, this is where I am meant to go."

Mary returned to Job Point after she completed her internship, where she says she was grateful to have the extra support as she started focusing on her job search. She applied for jobs daily for weeks and didn't hear anything.

"It was really great to have a community here to support me while I was searching for a job," she said. "I needed that emotional support."

Then almost all at once, she had half a dozen interviews and half a dozen job offers.

"For the first time in my life, I had all these options," she said.

While Mary was still considering some part-time and temp positions, **she received a full-time offer of employment from Vessel Bridges Murphy Law Offices, which she accepted in December 2022.**

Since then, she has made herself an asset to her new team – always asking questions and learning everything she can to keep growing in her career. Her colleagues are grateful to have her on the team and shared that they are looking forward to a long-lasting relationship.

Mary refused to give up. Because she chose to persevere, her big dream is closer than ever.

STATEMENT OF FINANCIAL POSITION FY 2022

ASSETS	
CURRENT ASSETS	751,175
NET FIXED ASSETS	1,361,100
INTANGIBLE ASSETS	26,978
TOTAL ASSETS	2,139,249
LIABILITIES	
CURRENT LIABILITIES	456,521
LONG-TERM LIABILITIES	920
TOTAL LIABILITIES	457,441
NET ASSETS	
TEMPORARILY RESTRICTED	107,728
UNRESTRICTED	1,574,080
TOTAL NET ASSETS	1,681,808
TOTAL NET ASSETS & LIABILITIES	2,139,249

STATEMENT OF ACTIVITIES FY 2022

SUPPORT & REVENUE	
GRANTS & CONTRACTS	1,346,897
SERVICE FEES EARNED	669,816
CONTRIBUTIONS	291,975
HOUSE SALES, NET OF RELATED COSTS	(34,154)
OTHER INCOME	4,020
NET ASSETS RELEASED FROM RESTRICTIONS	123,641
TOTAL SUPPORT & REVENUE	2,402,195
EXPENDITURES	
CLIENT SERVICES	1,895,546
DEVELOPMENT	139,889
ADMINISTRATION	380,950
TOTAL EXPENSES	2,416,385

EAPEN FINDS HIS PLACE

Eapen has always considered himself a hard worker – he tries to be punctual and prides himself on being considered reliable.

But when it came to his job search, he struggled to find a good fit. Eapen has several health and communication barriers that have impacted his journey. Eapen has a cochlear implant in one ear and a hearing aid in the other. But while verbal communication can sometimes be a challenge, he is friendly, patient and eager to work with others.

Throughout the job search process, he took a lot of initiative. He sought out listings he was interested in and applied with the support of his advisor, Ranjana Hans. He found a good fit at Home Depot in November 2021.

With a ton of job experience and a lot of great skills, he has already been promoted from Sales Associate to Customer Order Specialist in just over a year on the job.

His supervisors have been very happy with everything he has brought to the team and Eapen has been pleased to finally find a job where he can shine.



Eapen Zacharias
Award of Excellence Nominee

A portrait of Christopher Houston, a Black man with a grey beard and mustache, wearing a yellow polo shirt. He is looking directly at the camera with a slight smile. The background is blurred, showing what appears to be a library or office setting with bookshelves.

STANDING ON HIS OWN TWO FEET

Christopher Houston
Award of Excellence Winner

Christopher Houston came to Job Point for help with his job search. He had a lot to offer any employer with both an associates and a bachelor's degree, and was working toward his Masters; he had good skills, experience and a lot of ambition.

And yet, for 13 years he had not been able to achieve self-sufficiency.

He found himself reliant on Social Security for basic survival and although he served as an interim pastor, he was just not making enough to adequately support his family.

Something needed to change.

He came to Job Point ready to shake things up. He wanted to move away from Social Security Benefits, Medicare and Medicaid.

It was his heart's desire to be a good model of career success for his children and be a better provider for his family.

But first, he needed to overcome one of the major barriers that had stood between him and employment success: his physical health.

While he committed himself to addressing that, he began his search for a part time position with the assistance of Job Point Advisor, Bryon White.

Together, they developed a resume that highlighted his skills and qualifications, worked on building his confidence, honed his interview skills and submitted applications.

Much to his delight, Chris was invited to interview for a position with a local hotel and was quickly offered the job.

He took it and things were great... for a time.

He happily worked part-time as a Front Desk Attendant with hopes of eventually moving into a full-time position with the company.

He excelled in his job and was relieved to have finally found his niche. Within a few months, Chris was offered a promotion to a full-time management role! He could hardly believe it.

But as his career steadily progressed, a new obstacle rose before him: a hostile work environment that left him feeling discouraged and ready to walk away.

With the support of his Job Point team, he attempted to address the conflict with the owner of the company. He was hopeful that together they could find a resolution. But after almost a year of continued inaction, Chris knew it was time to continue his career journey in a different direction.

He had to walk away.

After submitting several applications and taking interviews that didn't result in an offer, he turned again to Job Point for help, this time setting his sights on a new goal: finding a job with MU Health Care or the University of Missouri.

He attended a career fair hosted by MU Health Care – where he attracted the interest of not one, but three different departments!

He accepted a position in the Emergency Services Department as a Patient Service Representative.

At first, he felt a little worried about the amount of information he needed to learn in his new role, but he quickly picked things up and found success.

Today, he is confident in his role and optimistic about future career growth with MU Health Care.

He has found a welcoming environment, great new opportunities in his new position and his colleagues and supervisors are glad to have him on the team.

Christopher is grateful for the opportunities he's found through Job Point and the brighter future that lies ahead, which for him means providing for his family and confidently standing on his own two feet.

THANK YOU TO OUR AMAZING FY22 BUSINESS PARTNERS!

From large corporations to small start-ups, we are proud to partner with these incredible companies. Just like finding the right job can change your life, so too can finding the right employees. We applaud these businesses for choosing to see the potential of our job seekers and giving them a chance at employment and a better life.

Allied Barton Security Services
Amazon
Applebee's
Atkins
The Bluffs
Boone Health
Boonslick Heartland YMCA
C&R Market
Casey's
Cedarhurst Living Center
Christ Hospital
City of Columbia
Colony Brands
Columbia College
Columbia Landcare
Comfort Inn
Compass Health Network
Dollar Tree
EatWell
Elara Caring
Emery Sapp & Sons, Inc
Fed Ex
Food Bank of Central and Northeast
Missouri
Gerbe's
Hail Ridge Golf Course
Harry S. Truman Memorial
Veterans' Hospital
The Home Depot
IMKO/American Outdoor Brands
Jackson Hewitt
Jay Chase Inc.
JC Penney
Jimmy John's
JJ's Homecare & Taxi
The Job Center
Job Finders/Fluid Power Systems
Job Point
Justin Brown, LLC
Karalyn Lowen & Mitchell Simone, LLC
Lunda Construction Company
Manpower/ADM
Marcis & Associates, Inc
Max's Carpet Care
MBS
McDonald's

Mexico Veterans Home
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Missouri Department of Transportation
Mommens Heating & Cooling, LLC
Nanny's Early Learning Center
Natural Grocers
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Phi Mu
Phoenix Programs
Pipe View America
Plasma Biological Services
Professional Contractors
& Engineers, Inc
Pulse Medical Staffing
Pure Country C106.1-KWKZ
Quaker Oats/Pepsico
Raising Cain's
Right At Home
Royal's Heating & Air
Schneider Electric
Schnucks
Servita
Servpro
Socket
Sonic Drive-In
St. Luke's Hospital of Kansas City
Staybridge Suites
StorageMart
Student Transportation of America
Sykes Enterprises, Inc
Trail Boss BBQ & Catering
Turn the Page Child
Development Center
University of Missouri -
Campus Dining Services
University of Missouri -
University of Missouri -
Veterinary Clinic
University of Missouri Health Care
Valleyview Health & Rehabilitation
Veterans United Home Loans
Volt/Schneider Electric
Walmart
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VISION

To unleash human potential by
creating life changing solutions
for personal fulfillment and
economic independence.

MISSION

Job Point promotes the abilities of
individuals seeking employment through
innovative training, education and business
partnership, enriching the communities
where we work and live.

IMAGE

Job Point is mid-Missouri's premier
employment center and community
development corporation. Since 1965,
we have been linking people and jobs.

QUYNTAN FINDS HIS OWN WAY TO SHINE



Quyntan Darling, Award of Excellence Winner



When Quyntan Darling stepped into Job Point's offices he was unsure of whether things were going to work out.

In high school, he was really struggling. He knew he was a smart kid, but the traditional high school environment just wasn't for him.

His anxiety made it almost impossible to get through a full day at times and more often than not, he couldn't even make it in at all.

Could this place be different?

At first, he didn't think it was. He still had anxiety about coming to class and didn't really feel like he fit in.

But he decided to keep coming anyway and eventually, he found what he needed: connection and a place to shine in his own way.

Quyntan quickly completed most of the

requirements to earn his high school equivalency. In fact, he passed most of his tests with college ready scores - including one test where he scored a 19 out of 20!

He was thriving in a way that he had never felt possible because he chose not to give up.

While he excelled in academics, he noticed that some of his classmates were struggling and offered them a hand. As he became more confident in himself, he was eager to share his knowledge and lift everyone up around him, too.

When Quyntan graduated from YouthBuild, he was named the Thomas Lutz Student of the Year.

He next enrolled in Job Point's Carpentry program. He wanted to continue to learn

in an environment that helped him feel empowered.

His stress about school hadn't completely disappeared, but his desire to keep going forward had outgrown his feelings of anxiety.

"You can do anything you put your mind to. You get what you put in. If you don't put in anything, you won't get anything. But if you put in everything, you'll get everything," Quyntan said.

Quyntan was able to find a position with a local construction company. From almost-high school dropout to graduate with a full-time job, **he is proud of his journey and everything he was able to accomplish once he found his own way to shine.**

LET'S CONNECT

Come see us at:

Job Point Headquarters
400 Wilkes Boulevard
Columbia MO 65201

Visit us online at:

jobpoint.org

Join the conversation at

facebook.com/jobpoint
twitter.com/jobpointMO
instagram.com/jobpointMO

GET INVOLVED

GET HIRED

We are here to help you find the job you've been searching for and learn how to keep it.

HIRE OUR CANDIDATES

Looking to hire someone great for a specific job opening? Submit it online at jobpoint.org/post-a-job

ENROLL IN A COURSE

Train for your dream job!
Visit jobpoint.org/train-for-a-job

VOLUNTEER

We are always looking for volunteers to help our students and job seekers!

MAKE A GIFT

Your gift helps change lives! Make your gift securely online at jobpoint.org/donate

NAP CREDITS

We have NAP tax credits available. Give us a call to learn more!