

**VISION:** To unleash human potential by creating life changing solutions for personal fulfillment and economic independence.

**MISSION:** Job Point promotes the abilities of individuals seeking employment through innovative training, education and business partnership, enriching the communities where we work and live.

**IMAGE:** Job Point is mid-Missouri's premier employment center and community development corporation. Since 1965, we have been linking people and jobs.



INTEGRITY



ABLE &  
ADAPTABLE



COLLABORATIVE  
SPIRIT



CLARITY IN  
COMMUNICATIONS



EXCELLENCE  
IN CUSTOMER  
SERVICE

## FISCAL YEAR 2019 ACCOMPLISHMENTS

KOMU 8 & Mid-Missouri's CW served as the Title Sponsor for our Annual Awards Banquet. James White and Teron Wings were honored as the Award of Excellence recipients. C&R Market was selected as Employer of the Year; Atkins was elected Partner of the Year; Don Moore was chosen as Employee of the Year; and, finally, Dr. Roger L. Morrison was acknowledged posthumously as Volunteer of the Year.

Heart of Missouri United Way allocations provided skills training and placement services for high-risk older youth. As a funded partner, Job Point once again achieved Pacesetter status in its internal United Way employee campaign, with 100% eligible staff participation.

We purchased the building we have been renting, allowing the savings to go toward client services.

In collaboration with Missouri River Relief, YouthBuild/AmeriCorps students from St. Joseph and Kansas City joined Job Point in giving back to the community. Beyond the stewardship opportunity cleaning the Missouri River riverbed of litter and debris, the youth learned about wildlife and careers related to conservation.

Felicia Jackson-Qualls, Job Point Recruiter, participated in Leadership Columbia through the Chamber of Commerce.

The Commission on Accreditation of Rehabilitation Facilities (CARF) gave Job Point one of our best reviews ever. On an appraisal of 968 standards, we received only one recommendation. The CARF accreditation authorizes Job Point for the next three years and is necessary to receive funding from the Missouri Division of Vocational Rehabilitation and the Department of Mental Health.

Joe Machens Dealerships not only sponsored the event, but took home the trophy as champion of our third annual Company Feud fundraiser. The event was a rousing success, leading to a night of laughter and over \$30,000 raised for Job Point.

Presented by Commerce Bank and Eng and Woods, the 31st Comedy Night Show raised over \$40,000 for Job Point. Fred DeMarco initiated the event over three decades ago and continues to lead it to this day. This year, Comedy Night will be held at Stoney Creek Hotel on April 29, 2020.

Columbia's City Council approved funding to further our affordable housing development initiative. These grant funds allowed Job Point to build two energy efficient homes at 7 & 9 Third Avenue. YouthBuild and Trades students are completing the work, and the houses will be sold to income-qualifying buyers with down payment assistance.

Job Point was honored to receive the Outstanding Community Champion of the Year Award from the Missouri Department of Transportation for our diverse and varied student population, particularly that of the Highway/Heavy Construction class. Many of these students have been placed into high-paying jobs, earning prevailing wage at \$40+/hr.

For the sixth year, Job Point participated in the CoMoGives campaign coordinated by the Community Foundation of Central Missouri. We thank our supporters for your holiday spirit and generous giving.

Nancy Silver, a 33 year veteran employee of Job Point, retired September 17th. Vice President for 23 years, Nancy was a vital member of Job Point's administrative team. Through her service, Nancy helped bring over \$25 million through grants and fundraisers to Job Point. Her influence extended to thousands of persons served with a disability, economic disadvantage or high-risk youth, as well as inspiring hundreds more staff and Board Members, interns, volunteers, funding partners and other business leaders.

In partnership with Job Point and Missouri Division of Vocational Rehabilitation, Shelter Insurance Companies, C&R Market and Randolph Area YMCA hosted high school students for a six-week Summer Work Experience Program. At Shelter Insurance, participants learned work-related skills by doing maintenance, detailing corporate vehicles, landscaping in Shelter Gardens and filing records. Students at C&R Market performed casheiring, bagging, stocking, food service and custodial duties.

At Randolph Area YMCA, students assisted with reception, maintenance, landscaping and child care. Additionally, students had the opportunity to attend seminars on work-related topics such as communication and problem-solving.

## JOB POINT FULFILLS ITS MISSION THROUGH THE ASSISTANCE OF MISSOURI BUSINESSES. WE SALUTE THE FOLLOWING COMPANIES FOR CREATING EMPLOYMENT OPPORTUNITIES IN FISCAL YEAR 2019.

CENTRAL  
3M  
AAA Bookkeeping  
ACT  
Aerostar Global Logistics  
Albright Heating & Air-Conditioning  
All-American Landscape  
American Dent  
ARC  
Arris' Pizza  
Atkins, Inc  
Bandana's Bar-B-Q  
Battenfeld Technologies  
Beyond Meat  
Bigg Construction  
Black & Decker  
Black Market Arms  
Blue Ridge Healthcare on the Villa

The Bluffs  
Bob Evans  
Braiks Tree Care  
BrightStar Care  
Broadway Diner  
The Broadway Hotel  
Candlelight Lodge  
Capital Paving & Construction  
Cardinal Health  
Casey's General Store  
CenterPointe Hospital  
Cheddar's Scratch Kitchen  
Chipotle Mexican Grill  
Chuck E. Cheese  
Cicis Pizza  
City of Columbia  
Coegi  
Columbia College  
Columbia Kitchen and Fire

Columbia Mall Car Wash  
Columbia Public Schools  
Crossmark  
Dana Corporation  
Deckmedics  
Dependable Services  
Dillard's  
Dollar Tree  
E&C Bridge Company  
Emery Sapp & Sons, Inc  
Frech Paving Co  
Fulton Manor  
Fuzzy's Taco Shop  
George's Pizza & Steak House  
Glasgow Gardens Living Center  
Golden Corral Buffet & Grill  
Goodwill  
Grizzly Bear Lawn Care  
H&R Block

Harry S Truman Memorial Veterans' Hospital  
Hobby Lobby  
The Home Depot  
Hospital Housekeeping Systems  
Howard County Board of Sheltered Services  
Hy-Vee  
IMKO  
Integral Resources  
Isle of Capri  
Jackson Brothers Heartland  
Jani King  
JC Penney  
Jimmy John's Gourmet Sandwiches  
Job Finders  
Job Point  
Katy Manor - Boonville  
Keeping Good Company

Lenoir Woods  
Lindner Properties  
Long John Silver's  
Lowe's  
Mark Twain Assisted Living  
Marshall's  
MBS  
McAllister's Deli  
McGhee Associates  
Michael's  
Moberly Regional Medical Center  
Mod Pizza  
Ms. Kim's Fish & Chicken Shack  
The Neighborhoods by TigerPlace  
New Millennial  
Nourish Café and Market  
On Broadway Pet Styling  
Palmer's Home Care  
Parkside Manor

Peters Heating & Air Conditioning  
Petro Mart  
Popeyes Louisiana Chicken  
Precision Pre-Cast  
Pulse Medical Staffing  
Quick Lane  
Rainey Construction  
Refugee Immigrant Servcies  
Sam's Club  
Schnucks  
Service Drywall & Decorating  
The Sheridan  
Show-Me Heating & Air Conditioning, Inc  
Solstice Senior Living  
Sonic  
South Hampton Place  
SSM Health St. Mary's Hospital - Audrain

Steak 'n Shake  
Student Transportation of America  
Sub Shop  
Subway  
Super 8 - Boonville  
Taco Bell  
TephSeal  
Tiger Place  
Top Notch Lawn Care  
Tradesman International  
University of Missouri  
University of Missouri Campus Dining  
University of Missouri Secretarial Office Support (SOS)  
Vance Brothers  
Vest-Fiber  
Volt  
Waffle House  
Walmart

Walmart - Boonville  
Wendy's  
Western Express, Inc  
Workforce Solutions  
  
WEST  
Colton's Steak House & Grill  
Delong's, Inc  
Jerry Love  
Job Finders/Sedalia Food & Vending  
McDonald's  
Phoenix Home Health Care  
RTS Waste Solutions  
Stanley Black & Decker  
Walmart  
Wendy's  
Witte Brothers, Inc  
Woods Supermarket

## WE GRACIOUSLY THANK THE FOLLOWING INDIVIDUALS AND BUSINESSES WHO HAVE GIVEN GENEROUSLY IN FISCAL YEAR 2019.

A to Z Auto Repair  
Acrisure Wallstreet Partners, LLC  
Carolyn Amparan  
Andy's Frozen Custard  
Rusty and Debbie Antel  
Arris' Pizza  
Alex Aslanidis  
Frank and Elizabeth Aten  
Atkins, Inc  
Bambino's Italian Cafe  
The Bank of Missouri  
Sarah Banton  
James David Baugher  
Wilson and Jan Beckett  
David Benish  
Cecile Bentley  
Chad Berchek  
Dana Birkes  
Boone Construction  
Greg Brockmeier  
Lon Brockmeier  
Brockmeier Financial Services  
Carrie Brown  
Gavin Bryan  
Kevin and Margrace Buckler  
Derek and Stacey Button

Stephen Calloway  
Mary Carnahan  
Central Bank of Boone County  
Linda Chapman  
City of Columbia  
Columbia Chamber of Commerce  
Columbia College  
Columbia Daily Tribune  
Columbia Landcare  
Commerce Bank  
COMO Magazine  
Allan and Tania Cook  
Rockne and Luann Corbin  
Cosmopolitan International  
Columbia Luncheon Club  
Elizabeth Crawford  
Adam Crutchfield  
Culligan Water  
D Sport Graphics  
Maureen Dalton  
Deborah Daniels  
Cassandra Davis  
Deline Holdings LLC  
Fred DeMarco  
Timothy Drennan  
Tom and Dawn Dugan  
Mark and Jane Duncan

Emery Sapp & Sons Foundation  
Emery Sapp & Sons, Inc  
Eng & Woods Law Office  
Steve and Laura Erdel  
Ben Falby  
Mark and Dawn Fenner  
First State Community Bank  
Jeanne Galliher  
Matthew and Cindy Garrett  
Timothy Gerding  
Gene Gerke  
John Glascock  
Jeff and Barbara Glenn  
Andrew Grabau  
Bruno Greco  
Grindstone Fitness Studio  
Lisa Harmon  
Ed and Kristy Harper  
Paige Harper  
Tom Harrison  
Harry S Truman Memorial Veterans' Hospital  
Hawthorn Bank  
Mary Hayden  
Hoss's Market & Rotisserie  
Lynn and Patricia Hostetler  
John and Anita Hubert

Jeremiah and Ruthanna Hunter  
Sheldon Jackson  
Job Finders  
Joe Machens Dealerships  
Brandon and Shelli Jones  
Rachael Jones  
Geoff and Lauren Karr  
Richard Kaufmann  
Steven L. and Barbie Kempker  
Kliethermes Homes & Remodeling, Inc  
Daniel Knight  
Eugene and Deborah Koepke  
KOMU 8 & Mid Missouri's CW  
Marjie Krug  
Gary Lee  
Terri Leifeste  
Les Bourgeois Vineyards  
Teresa Long  
Manor Roofing & Restoration Services  
Laura Marty  
Michael Matthes  
Stephen Matthews  
Peter and Patricia McDonald  
Matt McGlasson  
Mark and Lynn McIntosh  
Ellen McLain

Jon and Susan McQuilkin  
Rick McVeigh  
Jennifer Megee  
Envy  
MFA Foundation  
MFA Oil Company  
MHD Management Services, Inc  
Midwest Computech, Inc  
Milam Excavating  
Missouri Credit Union  
Missouri Department of Transportation  
Missouri Employers Mutual  
Missouri Restaurant Association - Columbia Mid-Mo Chapter  
Carla Mitchell  
Monarch Title Company, Inc  
Don Moore  
Madison Moore  
Matt and Rhonda Moore  
Moresource, Inc  
Carol Morrison  
Eric and Amy Morrison  
Jason Morrison  
Thad and Pam Mulholland  
Frank Jr. and Carol Nacarato  
Nauser Beverage  
Packard Okie

Tom and Brenda Overkamp  
Russ Palmer  
Pat Quinn Enterprises, dba Massage Envy  
Andrea Lee Paul  
Mary M. Peacock  
Erica Pefferman  
Peters Heating & Air Conditioning  
Matthew and Kate Pitzer  
Andrew and Lindley Poplewell  
Evan Prost  
Providence Bank  
Doug and Amy Pugh  
David and Tina Putnam  
Randy and Penny Ray  
Regions Bank  
Marsha Richins  
Craig Riordan  
Jim and Debbie Robertson  
Gary B. and Patricia Robinson  
Robert and Ellen Roper  
The Ruckus Group  
Larry and Betty Sachtleben  
Michael Sapp  
John and Gelene Scalise  
Jerry and Judy Schermer  
Schneider Electric North

America Foundation  
Tom and Nancy Schultz  
Bill and Deb Sheals  
Shelter Insurance Companies  
Shelter Insurance Foundation  
Nancy Silver  
Shelly Silvey  
Simmons Bank, formerly Landmark Bank  
Pat and Teresa Simms  
Andrea Smith  
Stacye Smith  
Steven A. and Sharon Smith  
Bruce and Laurie Sones  
Jay Sowash  
Gary and Karla Sprick  
SSM Health DePaul Hospital  
St. Andrew's Lutheran Church  
St. James Winery  
Paul Steeno  
Robert and Paula Stuebben  
Lonnie and Karen Taylor  
Ann Terry  
Janet Thompson  
Hallie Thompson  
TIG Advisors  
The Trust Company

Turn the Page Child Development Center  
Turning Point  
University of Missouri Human Resource Services  
Larry and Kathryn Unverfehrt  
U.S. Bank Foundation  
Varsity Clips/ Varsity Nails  
Veterans United Foundation  
Veterans United Home Loans  
Megan Waigandt  
Walmart - Conley Road  
Walmart - Grindstone  
Walmart - West Broadway  
Steven Westgate  
David Whelan  
Robert and Constance Whittet  
Neal and Lisa Wilkinson  
Anne Williams  
Wilson's Fitness Centers  
Kelvin Wings  
Jeremy and Amanda Wooden  
Mark and Tina Workman  
Jessica L. Yankee  
Chris Zimmerman



Sedrick Lewis, YouthBuild Student



PROGRAMS & SERVICES

SKILLS TRAINING & CERTIFICATE COURSES

Prepares individuals for employment in a specific field. Current offerings include: Office Technology (Basic Clerical, Accounting/Computing, Secretarial Refresher and Medical, Legal or Executive Administration), Office Support Specialist, Retail Sales, Carpentry, Highway/Heavy Construction (HHC), Heating Ventilation & Air Conditioning (HVAC) and Certified Nursing Assistant (CNA).

EMPLOYMENT SERVICES

Equips candidates with the tools for a successful job search. Individualized services facilitate the best matching of interests, skills and experiences with employer needs. Once employment is secured, follow-up support is extended for job retention.

EMPLOYMENT SERVICES WITH SUPPORTS

Assists individuals with significant disabilities in identifying appropriate work goals as well as securing and successfully retaining employment. Ongoing support is provided with job tryouts, work readiness, development of employment opportunities, job coaching and long-term follow-up services.

YOUTHBUILD

Assists disadvantaged youths in advancing educational levels, obtaining construction skills, developing leadership abilities and, eventually, advancing towards high growth, high-demand occupations. YouthBuild students build affordable housing in our community's most impoverished neighborhoods and participate in service learning activities.

COMMUNITY/HOUSING DEVELOPMENT

With assistance from the City of Columbia, Job Point students construct new homes for sale to income-eligible individuals and families, helping rectify the affordable housing deficit in the city. Participants also assist other community organizations with home construction and remodeling.



Debbie Graves, Award of Excellence Winner



Kijon Ellis, Award of Excellence Winner

SPECIALIZED SERVICES FOR

Adults with disabilities

Individuals who are unemployed or underemployed

People with social, economic, legal and/or educational disadvantages

Persons with physical or mental health conditions, including injuries

High-risk youth ages 16-24

LOCATIONS

400 Wilkes Boulevard  
Columbia, MO 65201  
(573) 474-8560

101 West Coates Street  
Moberly, MO 65270  
(573) 823-2885



An equal opportunity organization committed to a diverse workplace. Job Point's comprehensive vocational services are accredited by CARF, the Rehabilitation Accreditation Commission.

jobpoint.org



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twitter.com/jobpoint



JOB POINT  
STATEMENT OF FINANCIAL POSITION  
FISCAL YEAR 2019

ASSETS		LIABILITIES	
Current Assets .....	815,713	Current Liabilities .....	345,934
Net Fixed Assets .....	1,304,917	Long-Term Liabilities .....	750,000
Total Assets .....	2,120,630	Total Liabilities .....	1,095,934
NET ASSETS		NET ASSETS	
Temporarily Restricted .....	58,730	Temporarily Restricted .....	58,730
Unrestricted .....	965,966	Unrestricted .....	965,966
Total Net Assets .....	1,024,696	Total Net Assets .....	1,024,696
Total Liabilities & Net Assets .....	2,120,630	Total Liabilities & Net Assets .....	2,120,630

JOB POINT  
STATEMENT OF ACTIVITIES  
FISCAL YEAR 2019

SUPPORT & REVENUE		EXPENDITURES	
Contributions & United Way .....	318,637	Client Services .....	1,824,912
Grants & Contracts .....	1,235,105	Development .....	62,231
Service Fees Earned .....	899,726	Administration .....	327,885
Home Sale, Net .....	(25,784)	Total Expenses .....	2,215,028
Other Income .....	6,125	Net Revenue and Expenditures .....	218,781
Total Support & Revenue .....	2,433,809		

BOARD OF DIRECTORS 2019-2020

OFFICERS:

Gary Lee, Chair  
Chief Information Officer, Neighbors Bank

Nick Allen, Vice Chair  
Owner, Manor Roofing & Restoration Services

Brian Burks, Treasurer  
Project Manager, Emery Sapp & Sons, Inc

Bruce Sones, Secretary  
Government Information Specialist, US Department of Veterans' Affairs, Harry S Truman Memorial Veterans' Hospital

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Columbia Market President, Providence Bank

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Jeremiah Hunter  
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Brandon Jones  
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Lauren Karr  
Director of Marketing Success, Veterans United Home Loans

Lakeela Mings  
Information Specialist, Columbia Chamber of Commerce

Andrew Popplewell  
Partner, Eng & Woods Law Firm

Kaitlyn Sharland  
Medical Support Assistant, Harry S Truman Memorial Veterans' Hospital

PRESIDENT & CEO:

Steven A. Smith



2019 ANNUAL REPORT



Mabel Harris, Office Technology Student