

2018-19 JOB POINT BOARD OF DIRECTORS

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Roofing & Restoration
Services

PRESIDENT AND CEO
Steven A. Smith

Locations

400 Wilkes Boulevard
Columbia, MO 65201
573/474-8560

1825 South Atchison Avenue
Marshall, MO 65340
660/815-0889

101 West Coats Street
Moberly, MO 65270
573/823-2885

515 South Kentucky Avenue
Sedalia, MO 65301
660/815-0889



An equal opportunity organization committed to a diverse workplace.

Job Point's comprehensive vocational services are accredited by CARF, the Rehabilitation Accreditation Commission.

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AWHRIYA LEM,
CNA STUDENT



2018 ACCOMPLISHMENTS

KOMU 8 & Mid-Missouri's CW served as the Title Sponsor for our Annual Awards Banquet. Timothy Archer and Kevin Smith were honored as the Award of Excellence recipients. Arris' Pizza was selected as Employer of the Year; The Bluffs, Partner of the Year; Samantha Christensen, Volunteer of the Year; and Carrie Brown, Employee of the Year.

A new partnership was forged with Moberly Area Community College to provide evening adult education classes at Job Point for individuals seeking a high school diploma equivalency.

Heart of Missouri United Way allocations provided skills training and placement services for high-risk older youth. As a funded partner, Job Point once again achieved Pacesetter status in its internal United Way employee campaign, with 100% eligible staff participation.

University of Missouri students volunteered over 600 hours through the MU Serves program. Participants tutored Job Point students, served as teacher assistants, helped candidates with job search activities, provided support for special events and conducted tasks related to human resource needs.

City of Columbia Council Reserve Funds were approved to provide trades training for income-eligible residents.

In partnership between Job Point's YouthBuild/AmeriCorps programs and Missouri River Relief, a clean-up project was held with students joining from St. Louis and Kansas City. Youths learned about the waterway through firsthand experience and benefited from ecological seminars, hands-on learning and removing debris from the river.

Tania Cook, Skills Training Coordinator and Academic Advisor participated in Leadership Columbia through the Chamber of Commerce.

Shelter Insurance Companies and Randolph Area YMCA hosted high school students for Job Point's fourth summer employment program in partnership with Missouri Division of Vocational Rehabilitation and area high schools.

YouthBuild and adult construction students built benches for Woodhaven's Reflective Garden. A Chamber of Commerce ribbon cutting ceremony was held in April.

We mourned the loss of Board Director Rod Kelly, who was honored along with his brother in May with Douglass Park's baseball field named in their honor.

A site survey from the Missouri Department of Higher Education resulted in no findings, and surveyors were very complimentary of Job Point services and staff.

Two Job Point students attended the Conference of Young Leaders in Washington, DC. Youths practiced leadership skills by meeting with their federal representatives and staffers to share their knowledge of and experiences with the YouthBuild movement.

In partnership with Assistance League of Mid-Missouri, the 30th anniversary Comedy Night Show was sold out and raised over \$22,000 for Job Point with Drewing Automotive as the event sponsor. Job Point recognizes Fred DeMarco for initiating and sustaining this remarkable event for three decades.

The City of Columbia and County of Boone teamed up to support a court diversion program. Job Point Trades training and job placement services allow adult offenders to avoid jail time and to have the opportunity to gain marketable skills.

The City of Columbia Social Services Department approved additional funding for our Job Works program, allowing enhancements. Participants may now receive career assessment, career exploration, job readiness training, job placement, personal development and follow-up/coaching services. Adult job seekers ages 19+ will be served with FREE classes offered twice per month.

Job Point participated in a second assessment of organizational capacity thanks to the Heart of Missouri United Way. This activity was in follow up to the same assessment conducted two years ago.

Job Point acknowledges the generosity of Boone Electric Community Trust, which donated \$2,000 toward an enhanced security system.

Columbia's City Council approved funding to further our affordable housing development initiative. These grant funds allowed Job Point to build an energy efficient home at 700 Oak Street. YouthBuild and Trades students are completing the work, and the house will be sold to an income-qualifying buyer with down payment assistance.

Emery Sapp & Sons LLC took home the trophy as champion of our second annual Company Feud fundraiser. The event, featuring 12 teams, raised community awareness and over \$24,000 for Job Point.

Staff assisted the Columbia Cosmopolitan Luncheon Club, our Founders, with their annual Pancake & Sausage Day and received a portion of the proceeds. Job Point Business Consultant, John Hubert, completed his term as President of Cosmopolitan International.

In the spirit of community, Job Point staff and students volunteered with the Show-Me State Games for the 19th consecutive year.

A Memorandum of Understanding was established with Columbia Public Schools (CPS), whereby Job Point was formally recognized as an alternative program for CPS students.

For the fifth year, Job Point participated in the CoMoGives campaign coordinated by the Community Foundation of Central Missouri. We thank our supporters for your holiday spirit and generous giving.

JAMES WHITE,
AWARD OF
EXCELLENCE
WINNER



To unleash human potential by creating life changing solutions
for personal fulfillment and economic independence.

2018 Annual Report

www.jobpointmo.org

FISCAL YEAR 2018

Outcomes

- 428 persons served
- Average hourly wage was \$10.77
- 77% of adult job seekers maintained employment for at least 90 days
- 97% of customers were satisfied with our services



FISCAL YEAR 2018

Statement of Financial Position*

ASSETS	
Current Assets	\$ 992,210
Net Fixed Assets.....	\$ 70,335
Other Assets	\$ 49,107
Total Assets.....	\$ 1,111,652
LIABILITIES	
Current Liabilities	\$ 305,737
Total Liabilities.....	\$ 305,737
NET ASSETS	
Temporarily Restricted	\$ 300,124
Unrestricted/Designated.....	\$ 44,907
Unrestricted/Undesignated	\$ 460,884
Total Net Assets	\$ 805,915
Total Liabilities & Net Assets.....	\$ 1,111,652

FISCAL YEAR 2018

Statement of Operating Activities*

SUPPORT & REVENUE	
Contributions & United Way	\$ 453,654
Grants & Contracts	\$ 899,702
Service Fees	\$ 1,014,229
Home Sales, Net	\$ (16,056)
Investment Income	\$ 939
Other Income	\$ 16,816
Total Support & Revenue	\$ 2,369,284
EXPENSES	
Client Services	\$ 2,094,402
Development	\$ 75,064
Administration	\$ 91,459
Total Expenses	\$ 2,260,925
Change in Net Assets	\$ 108,359

*Pre-Audit

Programs and Services

• TRAINING /CERTIFICATE COURSES

Prepares individuals for employment in a specific field. Current offerings include: Office Technology (Basic Clerical, Accounting/ Computing, Secretarial Refresher and Medical, Legal or Executive Administration), Office Support Specialist, Retail Sales, Carpentry, Highway/Heavy Construction (HHC), Heating Ventilation & Air Conditioning (HVAC), and Certified Nursing Assistant (CNA).

• EMPLOYMENT SERVICES

Equips candidates with the tools for a successful job search. Individualized services facilitate the best matching of interests, skills and experiences with employer needs. Once employment is secured, follow-up support is extended for job retention.

• EMPLOYMENT SERVICES WITH SUPPORTS

Assists individuals with significant disabilities to identify appropriate work goals and secure and successfully retain employment. Ongoing support

is provided during job tryouts, work readiness, development of employment opportunities, coaching and long term follow-up services.

• YOUTHBUILD

Assists disadvantaged youths to advance educational levels, obtain skills training in the construction field, develop leadership abilities and advance towards high growth, high-demand occupations. Participants build affordable housing in our community's most impoverished neighborhoods and participate in service learning activities.

• COMMUNITY/ HOUSING DEVELOPMENT

Addresses the deficit of affordable housing. With assistance from the City of Columbia, Job Point students construct new homes for sale to income-eligible individuals and families. Participants also assist other community organizations with construction and rehabilitation of homes and other structures.

Specialized Services for

- Adults with disabilities
- Individuals who are unemployed or underemployed
- People with social, economic, legal and/or educational disadvantages
- Persons with physical or mental health conditions, including injuries
- High-risk youth ages 16-24

Job Point fulfills its mission through the assistance of Missouri businesses. We salute the following companies for creating employment opportunities in fiscal year 2018.

CENTRAL

Adamson Construction and Excavating LLC
Air and Water Solutions
All Seasons Heating & Cooling
Arris' Pizza
Artisan Builders
Ashland Healthcare
Ashland Villa
Atkins Inc
ATR Towing
Bandana's Bar-B-Q
Best Western
The Bluffs
Boone Hospital Center
Boone Supported Living LLC
BrightStar Care Mid-Missouri
Buffalo Wild Wings
C&S Business Services Inc
Candlelight Lodge
Capital Paving & Construction
Cardinal Health/ Kelly Services
Casey's General Store
Cheddar's Scratch Kitchen
Chick-Fil-A
City of Columbia
Coley's American Bistro
Columbia Post Acute
Comfort Crew Heating & Air Conditioning of Columbia LLC
CoMo Premium Exteriors
Compass Health Network
Country View Nursing Facility

Crossmark
Dependable Services
Division D
Domino's Pizza - Moberly
Dollar Tree
DR HVAC
Driveline Retail Merchandising
Emery Sapp & Sons Inc
Engineered Plastic Components
Front Row
Fulton Medical Center
Gerbes
Golden Corral
Goodwill Retail Store - Moberly
Green Meadows Preschool
Hampton Inn
Harry S Truman Memorial Veterans' Hospital
Heritage Hall
Hibbett Sports
Higher Level/Quaker Oats
Holiday Inn
Executive Center
HVAC Plus
Hy-Vee
IMKO Workforce Solutions
Insomnia Cookies
Jacobs Property Management
Jani-King
Job Finders/DSV
Job Point
J's Cleaning Solutions
Kirby Vacuum
KMIZ-TV
Lee's Famous Recipe Chicken
Lenoir Woods
Levering Regional Health Care
Lily Pad Laundry Company
Lowe's - Columbia
Lowe's - Moberly
MBS Textbook Exchange
McDonald's
McKnight Tire
Mill Creek Village
The Neighborhoods by TigerPlace
North Village Park Care Center
Parkside Manor
Pasta Factory
Peters Heating & Air Conditioning
Providence Home Care
Rago Concrete Ltd

Reed Heating & Air Conditioning
Rock Care In-Home Services
Salvation Army
Sam's Club
Schnucks
Shalom Christian Academy
Shelter Insurance
Show Me Diesel LLC
Sonic Drive-in
Sophia's
South Hampton Place
Spires Enterprises
SSM
Starbucks
Steak N Shake
Super 8
Sweet Service
Taco Bell
Taco John's
TBS Heating & Cooling
Tempus Transport
University of Missouri
Accounting Services
University of Missouri
Health Care
Vest-Fiber Inc
Visionworks Marketing Group
Visiting Angels
Volt/Battenfeld Technologies and 3M
Waffle House
Walmart —
Conley Road
Walmart — Grindstone Parkway
Walmart — Moberly
Walmart — West Broadway
Wendy's
Willow Care Center
Woodhaven

WEST

Black and Decker
Boonslick Heartland YMCA
Burger King
Casey's General Store
CJ's Cleaning Services LLC
Country Kitchen
C & R Market
Dairy Queen
Denny's
First Student
Golden Corral
Inter-State Studios
Isle of Capri
McDonald's
Super 8 Boonville

Tyson Foods
Unlimited Opportunities Inc
Valley Hope
Walmart — Boonville
Walmart — Marshall
YMCA

We graciously thank the following individuals and businesses who have given generously in fiscal year 2018.

John and Jane Abel
Charles and Sally Abramovich
John and Krista Adams
Mark and Carole Adams
Susan Ailor
Nick and Carrie Allen
Allen P. and Josephine B. Green Foundation
Ameren Missouri
American Century Investments
Cody Amos
Arris' Pizza
Frank and Liz Aten
Daniel and Karen Atwill
John Baird
The Bank of Missouri
Sarah Banton
James David Baugher
Tom and Lynnanne Baumgardner
Roger and Louise Beasley
Becky Beck
Bruce and Donna Beckett
Wilson and Jan Beckett
Cecile Bentley
Chad Berchek
Janet Bezler
Blitz, Bardgett & Deutsch
Boone Electric Community Trust
Chuck and Pam Bowman
Mary Bradley
Gus Branda
Michael and Laura Brennan
Carrie Brown
Gavin Bryan

VENITA AUSTINO,
EMPLOYED AT
H&R BLOCK

Pete and Donna Buchert
Margaret Buckler
Angela Burke
Bill Burnham
The Business Times Company
Scott Calhoun
Stephen Calloway
Mary Carnahan
Lois and Dave Carroll
Ronald and Judy Carter
Central Bank of Boone County
Linda Chapman
Soo-Yeon Cho
Rob Jr. and Rosemary Christensen
Samantha Christensen
City of Columbia
Sonny and Tracey Clark
John and Ann Cleek
Stacey and Fredrick Cole
Columbia Chamber of Commerce
Columbia College
Columbia Daily Tribune
Columbia Landcare
Commerce Bank
Robert and Ellen Condron
Allan and Tania Cook
Diana Cooksey
Wendell Cooce
Rockne and Luann Corbin
Cosmopolitan International
Columbia Luncheon Club
Cottonwood Graphics
Culligan Water
Michael Cupp
Michele Curry
Jon Dalton
Maureen Dalton
Ken and Charlotte Dean
Fred DeMarco



Corrie DiBlasi
D.O.L.L.S.
Terry Douglass
Drewing Automotive
Mark Drymalski
Tom Dugan
Donna Duncan
Jim and Dawn Eckenrode
Emery Sapp & Sons, Inc
Eng & Woods Law Office
Bonnie Epps
Steve and Laura Erdel
Ben Falby
Mark and Dawn Fenner
First State Community Bank
Greg and Sandra Flaker
Samantha Franklin
Sarah Froese
Brandon Fulcher
Charlotte Gaddy
Pamela Gainor
Matt and Cindy Garrett
Geisha Sushi Bar
General Growth Properties, dba Columbia Mall
Gene Gerke
Gibbs Pool and Turner, PC
Andy and Jacky Gingrich
Jeff and Barbara Glenn
Renee Graham
Gregory and Kathleen Grinch
Grindstone Fitness Studio
Jean Guruchari
Ray Gusky
Patty Haberberger
Ron and Jan Haffey
Drew and Shari Hamilton
Jerry and Sharon Harl
Lisa Harmon
Dennis and Sara Harper

Harry S Truman Memorial Veterans' Hospital
Hawthorn Bank
Mary Hayden
Linda Hays
Josh and Erin Hendershott
Ralph and Sue Hoefelman
Colleen Hollestelle
Horton Animal Hospital
Hoss's Market & Rotisserie
Lynn and Patricia Hostetler
House of Carpet, Inc
John and Anita Hubert
Hulett Heating & Air Conditioning
June Humphrey
Inside the Lines, LLC
Isle of Capri Casino & Hotel
Joe Machens Hyundai
Joe Machens Toyota-Scion
Darlene Johnson
Sheila Johnson
Kristy L. Jones
Theodore and Susanna Kettlewell
KOMU 8 & Mid Missouri's CW
Marjie Krug
Mary Kyger
Lake Ozark Hospitality, LLC
Landmark Bank
Gary Lee
Brianna Lennon
Lenoir Woods
Jackie Lenox
Tom Leyden
Gregory and Heather Lockard
Teresa Long
Eric Lorenz
Jim and Connie Loveless
Manor Roofing & Restoration Services

Joe Marlotti
P.T. Martin
Massage Envy
Dave and Molly Matter
Michael Matthes
MBS Textbook Exchange, Inc
McClure Engineering Company
Sue McDaniel
Peter and Patricia McDonald
Travis McGee
Marcie McGuire
Mark and Lynn McIntosh
Ellen McLain
Jon and Susan McQuilkin
Rick and Dayna McVeigh
Lisa Mecey
Jennifer Megee
Craig Meyer
MFA Foundation
MFA Oil Company
MHD Management Services, Inc
Chris Miller
Lynn and Jackie Miller
Richard G. Miller
Missouri Credit Union
Missouri Department of Transportation
Missouri Employers Mutual
Moleman Trapping
Monarch Title Company, Inc
Moresource, Inc
Eric and Amy Morrison
Moser's Foods
Pam Mulholland
John and Jenny Mulette
Kristy and Steve Murphy
Jim (JJ) and Kate Musgrove
NH Scheppers Distributing Company
Patty O'Brian
Packard Okie
Kim Oliver
Orchids and Art
Tom and Brenda Overkamp
Mark and Deb Palmer
Jeff Parker
Rob and Fran Patrick
Vickie Pauley
Garnet Payne
Mary M. Peacock
Erica Pefferman
Betty Pentola
Peters Heating & Air Conditioning
Clark Peters
Elizabeth Peters
Matthew and Kate Pitzer

Plaza Commercial Realty
Casey Pletz
Al and Sheila Plummer
Alexander Plummer
Andrew and Lindley Poplewell
Tom and Shelly Procter
Evan Prost
Providence Bank
Doug and Amy Pugh
Robert Quinn
Sara Quinn
Juanita Ramlow
Robert and Elizabeth Reid
RE/MAX Boone Realty
Scott Robinson and Cindi King
Rock Bridge High School
Karen Rogers
Robert and Ellen Roper
Caleb Rowden
The Ruckus Group
Urban and Linda Rudroff
Norm and Connie Ruebling
Angela Rutherford
Sam's Club
Jerry and Judy Schermer
Schneider Electric North America Foundation
Schnucks
Jim and Rita Schulte
Tom and Nancy Schultz
J.W. (Bill) and Jolene Schulz
Chimene Schwach
Shelter Insurance Companies
Shelter Insurance Foundation
Sherwin-Williams
Show Me Cabinets, Ltd
Nancy Silver
Pat and Teresa Simms
Connie Slaughter
Smith Lewis, LLP Attys
Gary and Carol E. Smith
Steven A. and Sharon Smith
Thomas A. and Jane E. Smith
Janie Snodgrass
Bruce Sones
Dustin and Nicole Spencer
Stephanie Spencer
Jen Sprague
Gary Sprick
Barb Stebbins
Paul Steeno
Kenny and Sandy Steeves
Jim and Nancy Sterling

Mark and Carol Stevenson
Dan Stewart
St. James Winery
Phyllis Stoecklein
Karen Taylor
Kent and Ann Taylor
Reginald Taylor
Caroline Teasley
David and Cindy Teel
Elizabeth Tegerdine
Katie Tegerdine
Missy Tegerdine
Ann Terry
Ian Thomas
Janet Thompson
TIG Advisors
Charles and Barbara Trabue
Michael Trapp
TrueSon Exteriors
Turn the Page Child Development Center
Linda Jo Turner
United Community Builders
United Way of Greater Toledo
University of Missouri Health Care
University of Missouri Human Resources
Van Matre, Harrison, Hollis, Taylor & Elliott, PC
Nancy Vanburen
Tarene Van Polen
Varsity Clips/ Varsity Nails
Veterans United Foundation
Veterans United Home Loans
VFW Post #280
Alex and Marti Waigandt
Walmart — West Broadway
Bill Watkins and Elizabeth Freese
Carolyn Wenneker
Steven Westgate
Patricia K. Wheeler
David Whelan
Lee and Reeve White
Beverly Williams
John and Sally Williams
Karen Wilms
Colene Wilson
Margaret Wingo
Jeremy and Amanda Wooden
Stuart Woody
Mark and Tina Workman
Jessica L. Yankee
Jayne Young
David and Paula Zerrer
Gregory and Amy Zguta

Job Point promotes the abilities of individuals seeking employment through innovative training, education and business partnership, enriching the communities where we work and live.

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CORE VALUES

Integrity

Able and Adaptable

Collaborative Spirit

Clarity in Communications

Excellence in Customer Service

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Job Point is mid-Missouri's premier employment center and community development corporation. Since 1965, we have been linking people and jobs.