



MISSION Job Point promotes the abilities of individuals seeking employment through innovative training, education and business partnership, enriching the communities where we work and live.



IMAGE Job Point is mid-Missouri's premier employment center and community development corporation. Since 1965, we have been linking people and jobs.



CORE VALUES Integrity • Able and Adaptable • Collaborative Spirit • Clarity in Communications • Excellence in Customer Service



VISION To unleash human potential by creating life changing solutions for personal fulfillment and economic independence.



2017 ANNUAL REPORT

www.jobpointmo.org

FISCAL YEAR 2017 ACCOMPLISHMENTS

- **KOMU 8 & Mid-Missouri's CW** served as the Title Sponsor for our Annual Awards Banquet. Lakeela Mings and Beau Leach were honored as the Award of Excellence recipients. Super 8 East was selected as Employer of the Year; Lenoir Woods, Partner of the Year; Donna Beckett, Volunteer of the Year; and John Scalise, Employee of the Year. Avery Nelson was bestowed with the inaugural scholarship from the Gary J. Taylor Memorial Fund to further his education.
- **Tania Cook**, Skills Training Coordinator & Academic Advisor, was elected Co-Chair of Women's Network Changing the Odds Committee.
- Job Point sponsored the **Columbia Chamber of Commerce Quarterly Membership Breakfast** showcasing our training and employment programs. Creative Ink students from Stephens College spearheaded the theme, concept, décor and print materials.
- **Heart of Missouri United Way** allocations provided skills training and placement services for high-risk older youth. As a funded partner, Job Point once again achieved Pacesetter status in its internal United Way employee campaign, with 100% eligible staff participation.
- **University of Missouri students** volunteered over 400 hours through the MU Serves program. Participants tutored Job Point students, served as teacher assistants, helped candidates with job search activities, provided support for special events and conducted tasks related to human resource needs.
- We strengthened our partnership with **The Bluffs** as the clinical site sponsor for our Certified Nursing Assistant program.
- **Shelter Insurance Companies** hosted high school students for the third summer in partnership with Job Point, Missouri Division of Vocational Rehabilitation and area high schools. Five students performed a variety of work tasks, including basic maintenance, washing and detailing corporate vehicles, landscaping in the beautiful Shelter Gardens, filing in the records department, sorting and packaging in the printing department, and stocking vending machines.
- In partnership with **Assistance League of Mid-Missouri**, the 29th annual Comedy Night Show was sold out and raised nearly \$27,000 for Job Point with Drawing Automotive as the event sponsor. Job Point recognizes Fred DeMarco for initiating and sustaining this remarkable event.
- **Joe Machens Dealerships**, event sponsor for our inaugural Company Feud fundraiser, also took home the trophy as champion. The event, featuring 12 teams, raised community awareness and over \$27,000 for Job Point.
- In the spirit of community, Job Point staff volunteered with the **Show-Me State Games** for the 18th consecutive year. Job Point also sponsored a Moonlight Hoops Youth Basketball Team, which won 1st place in its division.

- A new collaboration with **Parent Link** expanded access to support services for our clientele.
- **Arris' Pizza** was honored with an Inclusive Business Award from the Columbia Employment Consortium. Job Point nominated Thomas Rost of Arris' for the award.
- Job Point **expanded employment services** to adults through an enhanced partnership with Missouri Department of Mental Health, Division of Developmental Disabilities.
- A **City of Columbia Community Development Block Grant** was approved in partnership with Columbia Housing Authority (CHA) to provide trades training for income-eligible residents. Additionally, City Community Services funding allowed continuation of our Job Works program, offering employment assistance for adults who are economically disadvantaged.
- Our transportation needs received a boost when the **Allen P. and Josephine B. Green Foundation** donated \$10,000 for a passenger van.
- Staff and students of our **Highway/Heavy Construction program** participated in a statewide conference presented by Missouri Department of Transportation, a Contractor Expo hosted by Shelter Insurance Companies and the first annual Construction Career Day, of which Job Point served as a sponsor.
- **Columbia's City Council** approved \$38,500 to further our affordable housing development initiative. These grant funds will allow Job Point to build an energy efficient home with solar panels, through the City's new land trust at 105 Lynn Street. YouthBuild and Trades students will complete the work, and the house will be sold to an income-qualifying buyer with down payment assistance.
- For the third year, Job Point participated in the **CoMoGives** campaign coordinated by the Community Foundation of Central Missouri. We thank our supporters for your holiday spirit and generous giving.
- Staff assisted the **Columbia Cosmpolitan Luncheon Club**, our Founders, with their annual Pancake & Sausage Day and received a portion of the proceeds. Job Point Business Consultant, John Hubert, was installed as President of Cosmopolitan International.
- The **City of Columbia and County of Boone** teamed up to support a court diversion program. Job Point Trades training and job placement services allow adult offenders to avoid jail time and to have the opportunity to gain marketable skills.
- In April, we hosted a Celebration of Life to honor our dearly departed **Gary Taylor**, who passed away unexpectedly. As Job Point's former Job Point Director of YouthBuild & Affordable Housing, Gary was an integral team member for 16 years. Our hearts remain full with gratitude for all he was. The Gary J. Taylor Memorial Fund has been established in support of youth seeking to better themselves and further their education.

Job Point fulfills its mission through the assistance of Missouri businesses. We salute the following companies for creating employment opportunities in fiscal year 2017.

CENTRAL

A-1 Auto Recylers
A-1 Mechanical, LLC
ACT
Allied Security
American Dent Center
American Home Care
Arris' Pizza
Artisan Builders of
Columbia
Atkins, Inc
Battenfeld Technologies
The Bluffs
Book/Burton Janitorial
Services
Break Time
Candlewood Suites
Capital Materials, Paving
& Construction
Casey's General Store
Chester Bros Construction
Company
City of Columbia
Columbia Daily Tribune
Columbia Healthcare
Columbia Manor
Columbia Public Schools
Cracker Barrel
Denny's
Dependable Services &
Construction
Dollar Tree
Dollar Tree – Moberly
East Auto Graphic Design
East Tyler Medical Center
Emery Sapp & Sons, LLC
Employee Staffing Group
Engineered Plastic
Components, Inc
Express Personnel Services
Fidelis Support Services
Fisher Properties, dba
Lee's Chicken
Frech Paving Company
Fulton State Hospital
Gerbes
Goodwill - Moberly
Hampton Inn & Suites
Harbor Freight Tools
Hardee's
Harry S Truman Memorial
Veterans' Hospital

The Home Depot
Hoss's Market & Rotisserie
HVAC Plus
Hy-Vee
IBM
ICAN Missouri Foundation
Integrity Home Care
& Hospice
J's Cleaning Service
Jackson Brothers
Kentucky Fried Chicken
The Lamplighter Motel
Linen King
Long John Silvers
Lowe's - Columbia
Lowe's – Moberly
Manpower
McDonald's
Mexico Animal Hospital
Midway Truck Stop and
Travel Plaza
Missouri Mentor
Ms. Kim's Fish
& Chicken Shack
My Zoo Animal Hospital
The Neighborhoods by
Tiger Place
North Village Park Care
Center
Orscheln Industries
Oxford Home Health
Parkside Manor
Peters Heating
& Air Conditioning
Phoenix Home Care
& Hospice
Precision Precast
Rago Concrete
Ramada Inn
Schneider Electric
Securitas Security Services
USA
ServiceMax
Services for Independent
Living
The Shoe Dept.
Show Me Properties, LLC
South Hampton Place
Speed Commerce
Spoiled Pets, LLC
Star Heating & Air
Conditioning Company
Storage Mart
Sturgeon R-V School
District
Subway
Super 8
Taco Bell
Tradesmen International
Trusted Home Care
University of Missouri
University of Missouri
Health Care
Volt Workforce Solutions
Walmart
Wingstop
Woodhaven Learning
Center

WEST

AT&T – Boonville

Atkins, Inc
Boonville Public Schools
Children's Therapy Center
CJ's Cleaning
Day's Inn-Boonville
H&R Block
Isle of Capri
Jackson Brothers
Kmart
Life Enhancement Village
Lowe's
McDonald's
Missouri Mentor
Musgraves Designs
Patty's Hav-A-Snak
Riverdell Care Center
Super 8 - Boonville
Tyson
Walmart – Boonville
Walmart – Marshall
Walmart – Sedalia
William Woods University
Woods Supermarket

We graciously thank the following individuals and businesses who have given generously in fiscal year 2017.

Abbott Research +
Consulting
Dr. and Mrs. Charles and
Sally Abramovich
Dr. and Mrs. Mark and
Carole Adams
Dr. and Mrs. Ed and
Willia Adelstein
Alden Family Foundation
Mr. and Mrs. Lynn and
Diane Allen
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Columbia Landcare
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Mr. Stuart Woody
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Tina Workman
WSR Trust
Ms. Jayne Young
Youth Empowerment
Zone
YouthBridge Giving
Card Fund at
the YouthBridge
Company
YouthBuild USA, Inc

FISCAL YEAR 2017 OUTCOMES

- 423 persons served
- Average hourly wage was \$10.85
- 89% of adult job seekers maintained employment for at least 90 days
- 98% of customers were satisfied with our services

FY2017 FINANCIAL REPORT

Statement of Financial Position

ASSETS

Current Assets.....	\$ 662,335
Net Fixed Assets	\$ 58,077
Other Assets	\$ 38,541
Total Assets.....	\$ <u>758,953</u>

LIABILITIES

Current Liabilities.....	\$ 263,832
Total Liabilities.....	\$ 263,832

NET ASSETS

Temporarily Restricted	\$ 87,525
Unrestricted/Designated	\$ 85,992
Unrestricted/Undesignated	\$ 321,604
Total Net Assets.....	\$ 495,121
Total Liabilities & Net Assets	\$ <u>758,953</u>

Statement of Activities

SUPPORT & REVENUE

Contributions & United Way	\$ 638,899
Grants & Contract Income.....	\$ 626,903
Purchase of Service Fees	\$ 917,598
Home Sales, Net	\$ -
Investment Income	\$ 324
Other Income.....	\$ 16,630
Total Support & Revenue	\$ <u>2,200,354</u>

EXPENSES

Client Services.....	\$ 1,936,517
Development	\$ 95,476
Administration.....	\$ 68,682
Total Expenses.....	\$ <u>2,100,675</u>

Other Change in Net Assets	\$ (1,141)
Change in Net Assets	\$ <u>98,538</u>

TRAINING / CERTIFICATE COURSES

Prepares individuals for employment in a specific field. Current offerings include: Office Technology (Basic Clerical, Accounting/Computing, Secretarial Refresher and Medical, Legal or Executive Administration), Office Support Specialist, Retail Sales, Carpentry, Highway/Heavy Construction, Heating, Ventilation & Air Conditioning (HVAC), and Certified Nursing Assistant (CNA).

EMPLOYMENT SERVICES

Equips candidates with the tools for a successful job search. Individualized services facilitate the best matching of interests, skills and experiences with employer needs. Once employment is secured, follow-up support is extended for job retention.

EMPLOYMENT SERVICES WITH SUPPORTS

Assists individuals with significant disabilities to identify appropriate work goals and secure and successfully retain employment. Ongoing support is provided during job tryouts, work readiness, development of employment opportunities, coaching and long term follow-up services.

YOUTHBUILD

Assists disadvantaged youths to advance educational levels, obtain skills training in the construction field, develop leadership abilities and advance towards high growth, high-demand occupations. Participants build affordable housing in our community's most impoverished neighborhoods and participate in service learning activities.

COMMUNITY HOUSING DEVELOPMENT

Addresses the deficit of affordable housing. With assistance from the City of Columbia, Job Point's students construct new homes for sale to income-eligible individuals and families. Participants also assist community organizations with construction and rehabilitation of homes and other structures.

SPECIALIZED SERVICES FOR

- Adults with disabilities
- Individuals who are unemployed or underemployed
- People with social, economic, legal and/or educational disadvantages
- Persons with physical or mental health conditions, including injuries
- High risk youth ages 17–24

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Manor Roofing & Restoration
Services

Brian Burks
Employee Owner, Estimator
Emery Sapp & Sons, LLC

PRESIDENT AND CEO

Steven A. Smith

LOCATIONS

- 400 Wilkes Boulevard
Columbia, MO 65201
573/474-8560
- 210 West 6th Street
Sedalia, MO 65301
660/815-0889
- 1825 South Atchison Avenue
Marshall, MO 65340
660/815-0889



*An equal opportunity organization committed to a diverse workplace.
Job Point's comprehensive vocational services are accredited by CARF,
the Rehabilitation Accreditation Commission.*

COVER PHOTOS, CLOCKWISE FROM UPPER LEFT: KEVIN SMITH, Award of Excellence Winner; DONNA ELGIN, Employed at Missouri Mentor; TIMOTHY ARCHER, Award of Excellence Winner; and KEISHA HAYES, Office Technology Student.